

April 9, 2018

RE: TAC II SCADA System

Sole-Source Provider Aqua Sierra Controls, Inc.

## To whom it may concern:

Data Flow Systems, Inc. (DFS) was established in 1981 to manufacture SCADA solutions specifically for water and wastewater utilities. DFS has gained national recognition by producing the durable, robust, open architecture based and obsolescence-proof TAC II SCADA System, as well as our technical capabilities and guaranteed radio links. All DFS products are designed, manufactured, assembled, and serviced in the USA. To be assured that you receive the quality installation and responsive support you deserve, DFS utilizes a network of hand-picked Value-Added Resellers (VARs) to perform local sales, system integration and support services. Every VAR is factory trained and certified by DFS on a continual basis at our corporate headquarters.

We're proud to state that for over 20 years, Aqua Sierra Controls (ASC) has been the exclusive VAR for California, Nevada and the vast majority of west coast states. DFS has maintained a close working relationship with ASC's President, Mr. Les Watson, who in fact still runs the company's day to day operations. We chose ASC to represent DFS because of Mr. Watson's positive reputation in the industry. His leadership skills, commitment to integrity, and a willingness to do what's right for the consumer, are traits that we believe remain strong throughout everyone at Aqua Sierra Controls.

In the coming months, ASC will be given special factory incentives and limited-time-offers as we introduce new products and features. Please consider this document official confirmation that Aqua Sierra Controls, Inc. (ASC) of Auburn, CA, is the sole source provider for all DFS-manufactured products in California, Nevada, and the west coast states in general.

Should you have any questions or require additional information, please contact me at 321-259-5009.

Sincerely,

Data Flow Systems, Inc.

**David Walker** 

Vice President, Sales